



Acquisition Reform

***** Update *****

April 1995 Volume 2 Number 3

The Federal Acquisition Streamlining Act of 1994 (FAStA)

OSD offers satellite broadcast training

In preparation for implementation of Federal Acquisition Regulation (FAR) rule changes, the Department of Defense will be offering a live satellite broadcast on 24 May 1995. The broadcast is the first in a series and deals with FAStA Interim Implementation.

The broadcast will be divided into two segments. The first segment (broadcast 1000-1400 EST) will be a briefing covering (1) the final Small Business Rule, (2) the Interim Simplified Acquisition Threshold/FACNET rules, and (3) Electronic Commerce/Electronic Data Interchange rules. The briefing will provide background for the new rules, discuss the changes made in FAR, and present the important points participants should be aware of in order to begin operating under the new rules. The second segment (broadcast 1500-1700 EST) will be a question and answer period on the topics covered in the first segment. Over the telephone, participants will be given the opportunity to ask questions of the teams who drafted the rules.

The Office of Civilian Personnel Management, Eastern Region, will be coordinating and disseminating information on the broadcast facilities available in the various geographic areas via the local HRO Training

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The intended audience for this broadcast is expected to be,

but not limited to, contracting officers, contract specialists, purchasing agents, and their customers. Industry counterparts are encouraged to attend. The DoD Acquisition Reform Communications Center will distribute student materials directly to Navy major commands.

Following the training session, videos will be made available to major commands for additional training. Point of contact is Alex Dean, (703) 602-2849, or Robert Morris (703) 607-0713.

NAVSUP implements micro-purchases for the Navy

The Federal Acquisition Streamlining Act of 1994 (FAStA) established a category of procurements valued at \$2,500 or less called micro-purchases and simplified the process of awarding them. Micro-purchases, while subject to mandatory sources, are exempt from the Buy American Act, the Small Business Act and the requirement of competition.

The FAStA also provides that technical personnel, possessing only micro-purchase contracting authority and whose procurement totals do not exceed \$20,000 in any 12-month period, can purchase their own requirements without being considered procurement officials.

Micro-purchases can be awarded using any small purchase method, provided the individual has fulfilled the training requirements and has been expressly warranted to use that method. Technical personnel are encouraged to use the Government-wide Commercial Purchase Card.

The Naval Supply Systems Command has implemented micro-purchases for the DoN and has distributed the NAVSUPINST 4200.91, which governs the Navy's use of the purchase card. This instruction establishes the minimum requirements for training, obtaining contracting authority

up a local purchase card program. It also provides a set of local operating procedures that emphasizes quality assurance.

The concept of technical personnel awarding micro-purchases on the purchase card will challenge the acquisition community and is a paradigm shift. The purchase card, coupled with a quality assurance program, equates to a reform initiative that immediately gives the requisitioner control over his/her equipment destiny and the government savings over the traditional paper-based award methods.

For additional information is Robert Morris, 607-0713, RT_MORRIS_AT_NAVSUP4 IFMCCM.NAVY.MIL

DUSD(AR) charters communications team to assist AR

Last month the Acquisition Reform Communications Center (ARCC), chartered through DUSD(AR) and working out of the Defense Acquisition University (DAU), joined the Acquisition Reform team. Creation of the ARCC was the recommendation of the DUSD(AR) Communications Strategy Working Group, which included representatives from the Services, Federal Acquisition Institute, Defense Logistics Agency (DLA), Defense Acquisition Management College (DSMC) and DAU.

The mission of the ARCC is to provide and communicate information on how DoD is changing the way we, the Department, acquire goods and services. The key element of the ARCC is to provide acquisition reform information that is timely, accurate, consistent, relevant and understandable.

The ARCC is a central repository for information on acquisition reform. Under DAU, it will develop training materials and materials on the latest policies and procedures for presentation into Service roadshows. The ARCC will take the current Acquisition Reform information developed on, for example, the Federal Acquisition Streamlining Act (FASfA) and Electronic Commerce/Electronic Data Exchange (EC/EDI) and develop training modules for Service and Agency use. It will also serve as a single point of reference across DoD to find information on Acquisition Reform.

The ARCC is looking at a variety of multimedia avenues to disseminate Acquisition Reform information and get it out to the acquisition community and/or the interested public. The Navy or additional information is Alex Dean, (703) 602-2849, ALEX@HQ.SECNAV.NAVY.MIL

Navy works cycle time initiatives

Cycle time reduction is widely recognized as a key element in any process improvement program. Past experience in government and industry indicates there is a direct correlation between aggressive cycle time reductions and significant cost reductions, as well as increases in productivity. The Secretary of Defense's memo of September 14, 1997, challenges Defense Agencies to establish performance

agreements that will reduce cycle times by at least 50 percent by the year 2000.

The Navy Cycle Time Task Group has targeted five processes with high potential payoffs: Pre-Milestone I activities, Test and Evaluation for Commercial Off-the-Shelf/Non Developmental Items, Aviation Depot Maintenance Cycle, Fleet Modernization Program, and Average Customer Wait Time. For each of these process areas, members of the Task Group are designing potential approaches, determining metrics, and managing implementation. Early observations and thoughts were briefed to the NARSOC on April 6.

To assist in Cycle Time Reduction, the Acquisition Reform Office has drafted guidelines which include a general discussion of cycle time reduction, sections on process analysis and measurements, and characteristics of both good and ineffective processes. The guidelines map out the following basic cycle time reduction process sequence:

1. **TOP MANAGEMENT COMMITMENT.** At the beginning of the improvement steps, senior management (including all major stakeholders) should buy into the goal and support the team responsible for implementing the results. Many processes span several organizations and have more than one "process owner." When this occurs, any resultant conflict should be resolved by senior managers acting in a "process coordinating team" capability. Funds, people, facilities and perhaps policies and regulations should be reviewed and modified. Changes require top management understanding, cooperation and final approval.

2. **DETERMINE INPUTS, OUTPUTS, STAKEHOLDER OWNERS.** Process analysis starts by determining the inputs, outputs, stakeholders and owner(s). Interfaces and dependencies between the process and the rest of the system should be described and documented for later evaluation.

3. **FORM A TEAM.** Form an action process team (or something equivalent) to do the evaluation and, if necessary, to redesign the process to reduce its cycle time. The team should contain the right members from the viewpoint of expertise, authority, ownership, process implementation and knowledge of customer use.

4. **DETERMINE GOALS, SCHEDULE, ROLES AND RESPONSIBILITIES** of the team and get approval from management. A charter, preferably written by the team, is often the best. TQL has specific guidelines for setting up running process action teams.

5. **DEVELOP TEAM CONSENSUS ON NEEDS AND OBJECTIVES.** Early on, the team leader should work with the team to develop consensus on the need and specific objectives for process reengineering. It is important that all team members participate equally in this effort. The team leader acts as a facilitator, a leader and interfaces with senior management for critical issues.

6. **IDENTIFY CUSTOMER ISSUES, CONCERNS, AND QUALITY AND TIME NEEDS.** Make sure that the process is providing the right output to the customer or is helping the customer solve their problems. The current commercial industry emphasis on product features tailored to the

lual customer should be considered. Determine special requirements.

VELOP A PROCESS MODEL. Identify process output requirements. Develop or review supplier capabilities and delivery schedules to clarify input requirements. Where other processes feed into or impact this process, this procedure may have to be applied to these as well. If applicable, develop a process model to identify process characteristics such as activities, flow paths, inputs, wait times, inventory buildup, quality checks, cost and time required throughout the system. This may be done on a computer or on paper. The team should develop the model and get agreement from relevant parties.

VELOP METRICS. Identify current metrics for the process, reviewing the value of specific measures and determining if they measure the right things to ensure customer satisfaction and the shortest cycle time possible.

IDENTIFY AND RESPOND TO BOTTLENECKS. Many processes have activities that are dependent upon previous activities, and each one has some statistical variation. This variation in bottlenecks that prevent continuous throughput, thereby causing process delays and an "inventory" buildup of material as it flows through the process. Every segment of the process can be evaluated in terms of the time it takes, how much it costs, and (most importantly) the value it adds. "Non-value," commonly referred to as waste, is anything in the process that does not contribute to the customer's satisfaction. Everything that does not directly contribute to customer satisfaction or is a purely supporting function or subprocess. One metric that is useful is the ratio of non-value-added time to the total cycle time) of the process. This ratio may be as high as 90 percent if the process has not been reengineered for optimum performance.

Once a bottleneck or constraint has been identified, steps can be taken to relieve it. However, be aware of the possibility of related problems appearing elsewhere in the process which also need to be analyzed and corrected. It is sometimes necessary to evaluate fundamental assumptions to understand why the process is so slow. For example, when process activities are automated, each worker or activity is operating to satisfy its immediate needs and measures, thereby probably reducing the overall process efficiency and effectiveness.

URSUE PROCESS IMPROVEMENT. Process improvement is not a quick fix. The reengineering part, where changes in structure, activities, flows and metrics are made, can take a long time. The process changes, metrics, and lessons learned should be documented carefully to provide a baseline reference to be used later, perhaps by other related processes seeking improvements.

INVESTIGATE DYNAMIC BEHAVIORS. As changes are made, measures must be watched carefully to assure the process behaves as expected. The dynamic behavior of complex processes is often [--- Unable To Translate Graphic ---] difficult to anticipate. This is where a dynamic process model, if it can be developed, is useful as a learning, prediction and simulation tool. What the process action team thinks is occurring in the activities of a modified process may not be what is really occurring. For instance, a culture change in the attitudes of workers and behavior may be needed to reduce

cycle time. If the worker's in the process are members of the process action team, then this problem is minimized. Otherwise, very good communication and careful observation is essential.

12. MONITOR PROCESS. The process should be monitored for a relatively long time to ensure it has settled down and meets the desired objectives. After the initial cycle time reduction, a continuous performance improvement effort consistent with total quality leadership principles should be undertaken.

A full copy of these draft guidelines is available through the Acquisition Reform Office. POC is Carol Morris at (703)602-2850, MORRIS-CAROL@HQ.SECNAV.NAVY.MIL

SPECS & STANDARDS

Straight-Talk from the DEPS

The Defense Standards Improvement Council recently made decisions on dispositioning some of the priority manufacturing and management standards. The list of standards and a summary of their disposition is in the Be Manufacturing Practices Network Special Interest Group "Specs & Standards Improvements."

The first Program Manager forum on Lessons Learned Specifications and Standards Reform was held on March 15 with presentations by PMO401, PMO402, PMS-422 and DRPM(AAA). The presentations dealt with recent experiences in writing performance-based solicitations and reducing the use of military specifications and standards.

The next forum is scheduled for May 16 in NC-3, Room 3S11. CAPT Joe Heinemann, PMA-248, will discuss the Tactical Combat Target System. CAPT Fred Schobert, PMA-209, will talk about ARC-210 and CAPT Bob Free, PMA-258, will talk about SLAM. Contact your Command Standards Improvement Executive if you are interested in presenting your "success stories" in specs and standards reform at future forums.

Recent DSIC decisions on "cost driver" military documents include:

MIL-STD-202F--Retain as a test method standard until suitable non-government standard is available for use.

MIL-STD-882C--Retain until a suitable non-government standard is available for use.

MIL-STD-883D--Retain as a test method standard until suitable non-government standard is available for use.

MIL-STD-1521--Cancel immediately without replacement.

MIL-H-38534B--Convert to a performance specification July 1995.

MIL-S-19500J--Convert to a performance specification September 1995.

Other actions include:

MIL-STD-1345--Canceled by NAVSEA-Notice 1 dated March 15, 1995.

MIL-STD-1519--Cancel immediately without replacement.

MIL-STD-1547A--Convert to a handbook; but sooner than the estimated May 1996 time frame (preferably within a 30-60 day time frame).

MIL-STD-1803--Cancel immediately without replacement.

-STD-1840B--Designated an interface standard by DSIC memo dated March 15, 1995.

Lessons learned

OPERATIVE ENGAGEMENT CAPABILITY

IRAM. This effort, sponsored by PEO(TAD), involves a team of Johns Hopkins University Applied Physics Laboratory, Naval Surface Warfare Center (NSWC) and others as the prime contractor. Milspecs in the Statement of Work have been reduced from 80 to 8; in the system spec, they dropped from 45 to 11. The prime contractor and the government are linked electronically in many cases for integrated product teams, and--once the contract is in place--approximately six NSWC personnel will be located at the contractor's facility full-time in support of the program.

Share your lessons learned!

Call or visit Alex Dean at (703)602-2849, CP#5, room 536, Norfolk City, VA.

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